

## **Sales Testimonials**

The following reps have shared their Small Business Marketing
Toolkit success stories:



Libby Harrison, ADM SBS Denver

"My client was a tough sale with many technical website questions. Vanessa at Upnetic took the time to provide a 1-on-1 demo for my client while I observed. She answered all of her questions and helped me close the sale. I now have the confidence to promote the Toolkit and know Vanessa & Upnetic are always there to support clients & reps."



Brie Dixon, DM SBS Charlotte

"I always incorporate marketing related questions into every conversation, taking a deep dive into their marketing process. I present an all-inclusive option that will take care of both their payroll and marketing needs. Online visibility for all small businesses, especially during these times, is crucial to their success. If we can help them grow and reach more customers, they'll in turn need more payroll services. It's a win-win."



Giana Vecchio, SDM SBS New Jersey

"Sales is a rollercoaster, but we are in the driver's seat each and every day to be successful. As an SDM with a high quota, I needed to find other ways to gain rollcall. This past January, I sold 6k in rollcall in just Upnetic! Without that I wouldn't have hit my monthly quota. THE SMALL WINS ALL ADD UP! The Toolkit is such a valued service to clients who need help marketing their business, and it ultimately helped me win the deal. At the end of the day, sometimes that .5 is how you can get over plan, hit a promotion, and even reach CLUB!!"